KENYA PIPELINE
COMPANY PLC

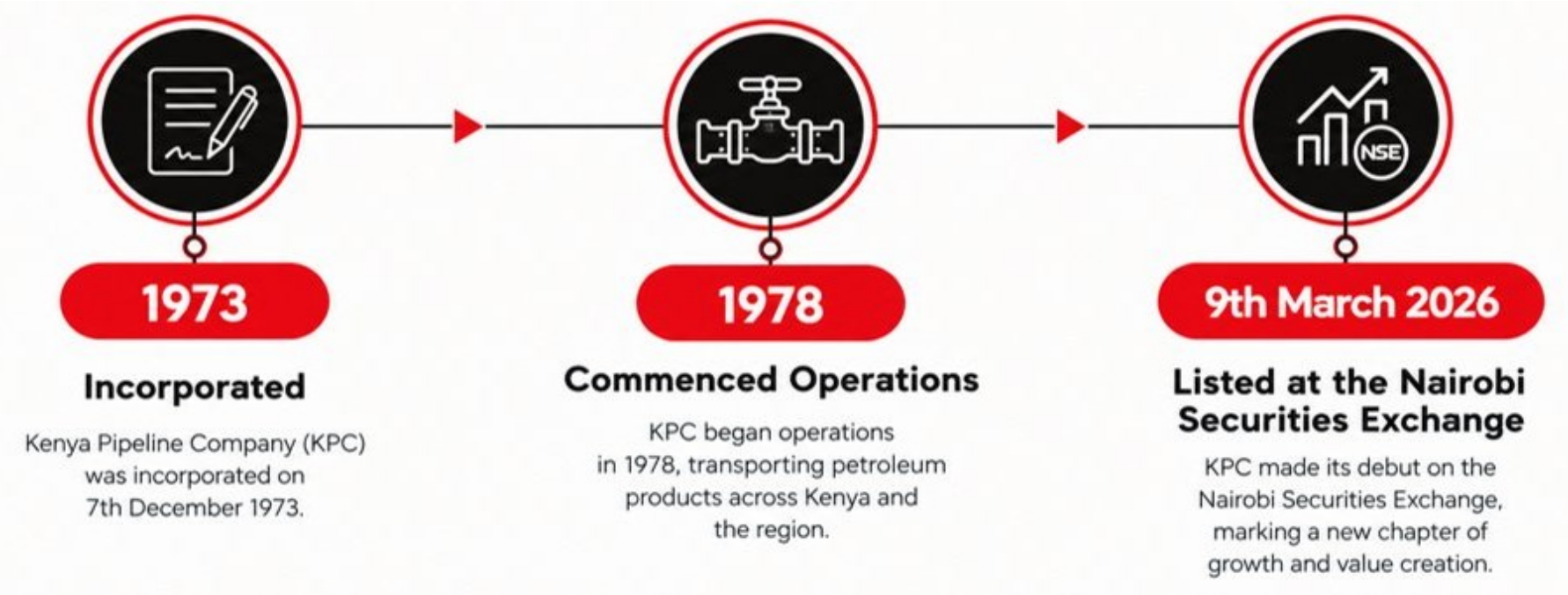
KENYA PIPELINE COMPANY PLC

INVESTOR BRIEFING

FY 2026 PERFORMANCE

Our Journey

KENYA PIPELINE COMPANY PLC



SHARE HOLDING STRUCTURE
As at 23rd October 2026

Govt of Kenya	**35.00%**
Green View Oil Trading Co.	**24.99%**
Govt of Uganda	**20.15%**
Institutional	**13.39%**
Other Investors	**6.47%**

Critical Energy Infrastructure | Enabling Kenya & Regional Energy Security

KENYA PIPELINE COMPANY PLC

Investments & Trusts

- Kenya Petroleum Refineries Ltd – 100% subsidiary
- Fibre Optic Cable
- Morendat Institute of Oil & Gas
- KPC Foundation

Pipeline network
1,342 KM

Total Active Storage
1.138b Litres

1,272
Staff Compliment

Sh149.3B | $1.15B
Total Asset Base

10.6b L
Litres of petroleum Transported FY 25/26

Board of Directors

KENYA PIPELINE COMPANY PLC



FAITH BOINETT
Chairperson



PIUS MWENDWA
Acting Chief Executive Officer & Managing Director



DR. RAMATHAN GGOOBI
Director



CHRISTOPHER KARANI
Director



IRENE WACHIRA
Director



SAMSON KIPKEMBOI BURGEI
Alternate Director



FLORA OKOTH
General Manager (Company Secretary & Legal Services)



MUTUNGWA WAMBUA
Director



MS. IRENE PAULINE BATEEBE
Director



ENG. MESHACK OTIENO KIDENDA, MBS, HSC
Director



JOYCE EMANIKOR
Director



MARTHA MIANO
Director



CPA RONALD KENYANYA NYAMOSI
Alternate Director

Executive Management

KENYA PIPELINE COMPANY PLC



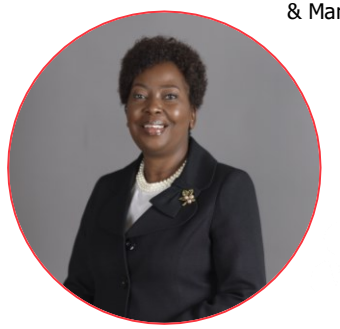
PIUS MWENDWA
Acting Chief Executive Officer
& Managing Director



ANTONY NDEGWA
Ag. Chief Finance Officer



DINAH J. KIRWA
General Manager (Human Resource & Administration)



FLORA OKOTH
General Manager (Company Secretary & Legal Services)



DR. NANCY KOSGEI
Director, Morendat Institute Of Oil And Gas (Miog)



TOM MAILU
Ag. General Manager (KPRL)



ANDREW KIPKEMBOI
Corporate Communications Manager



CAROL WENDY KIPLAGAT
Safety, Health & Environment (SHE) Manager



MOSES TAWUO,
Ag. General Manager, Operations & Engineering Services



ZILPER M. ABONG'O
General Manager (Strategy)



CAXTON NJUGA
Ag. General Manager Internal Audit



SAMSON MAGANGHA
Ag. Security Manager

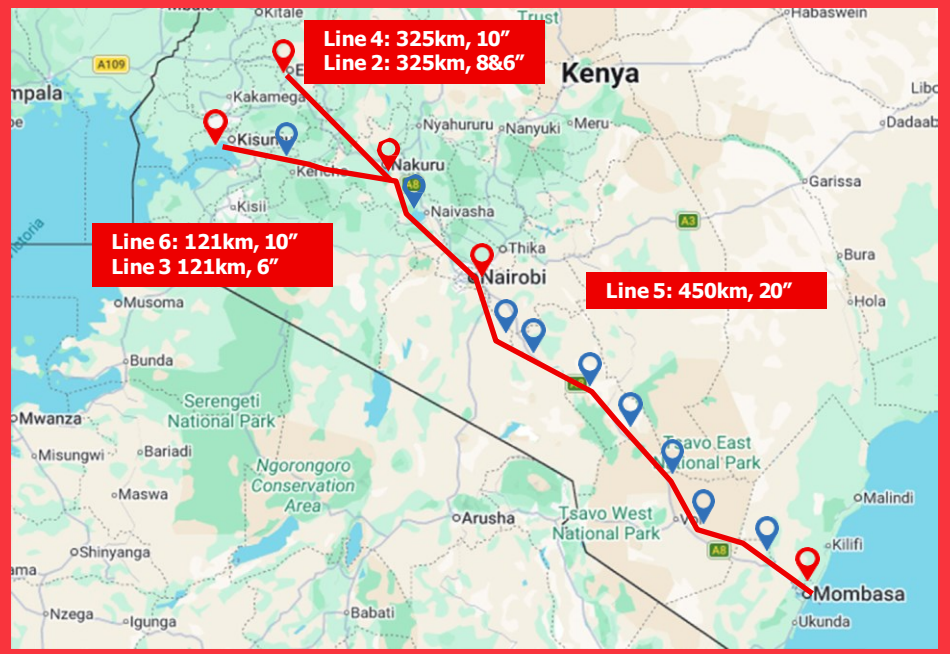


NANCY RONO
Ag. General Manager Supply Chain

KPC Infrastructure

KENYA PIPELINE COMPANY PLC

Pipeline, Depot & Aviation Fuel Handling Assets



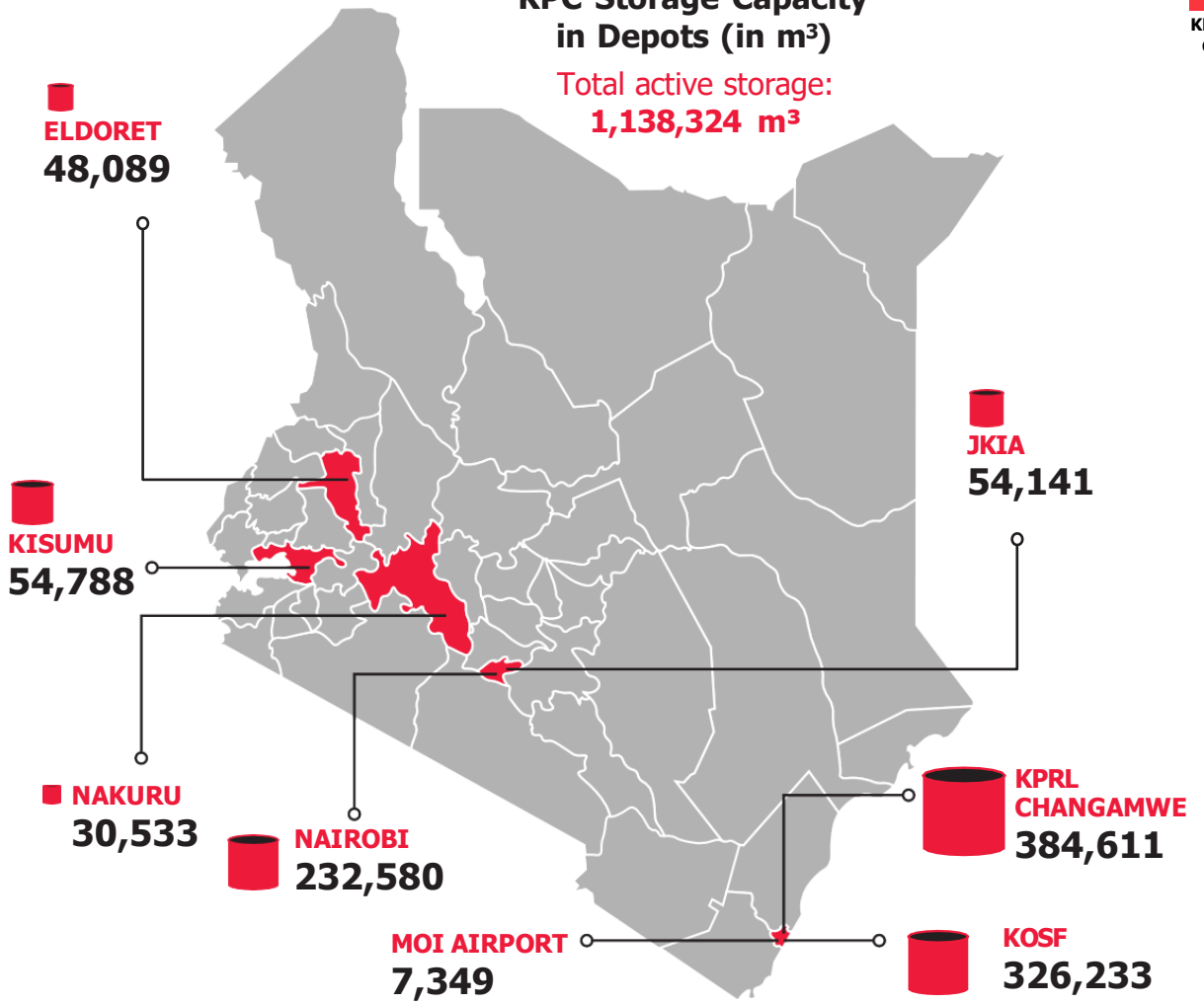
1,342
Kilometres pipeline

Loading Depot Pumping Station

Fiber Optic Cables runs along the same wayleave as the Pipeline Network

KPC Storage Capacity in Depots (in m³)

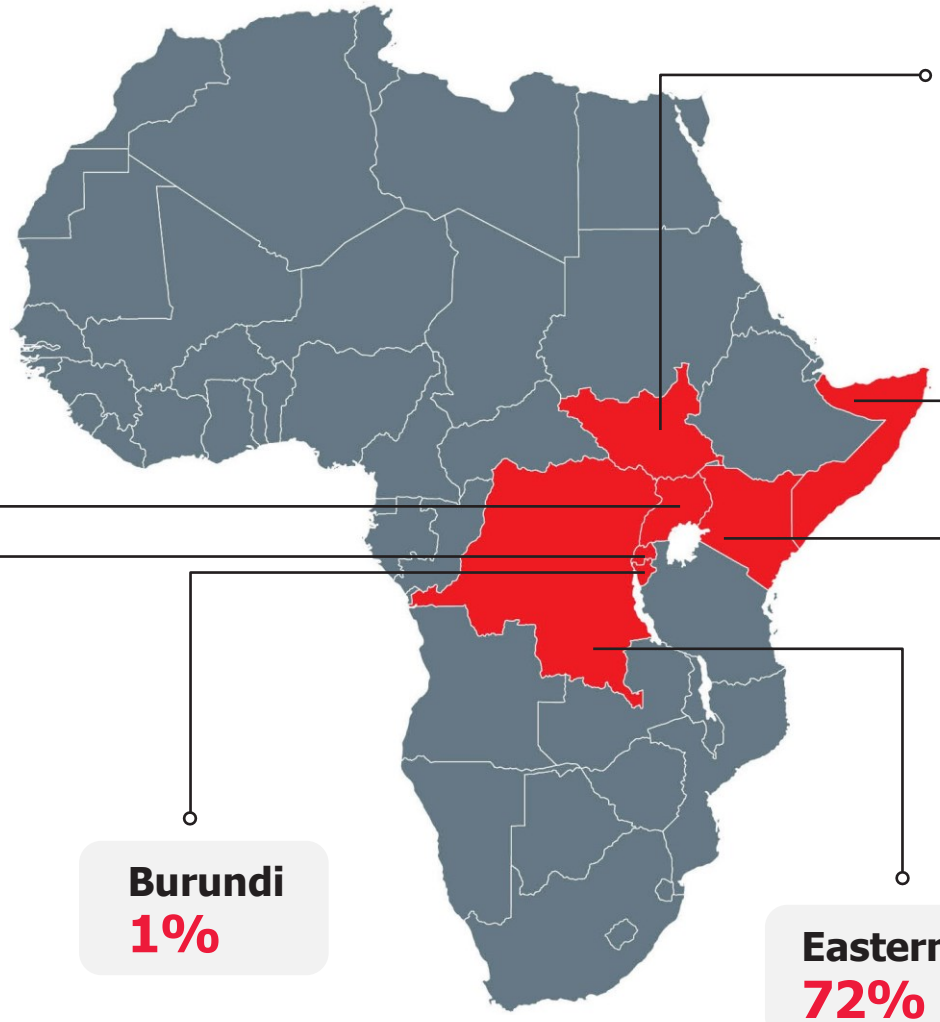
Total active storage:
1,138,324 m³



KENYA PIPELINE COMPANY PLC

KPC Market Share

KENYA PIPELINE COMPANY PLC



South Sudan
71%

Somalia
0.01%

Kenya
100%

Uganda
96%

Rwanda
9.3%

Burundi
1%

Eastern DRC
72%

Our Key Customers

KENYA PIPELINE COMPANY PLC

KEY OIL MARKETING COMPANIES

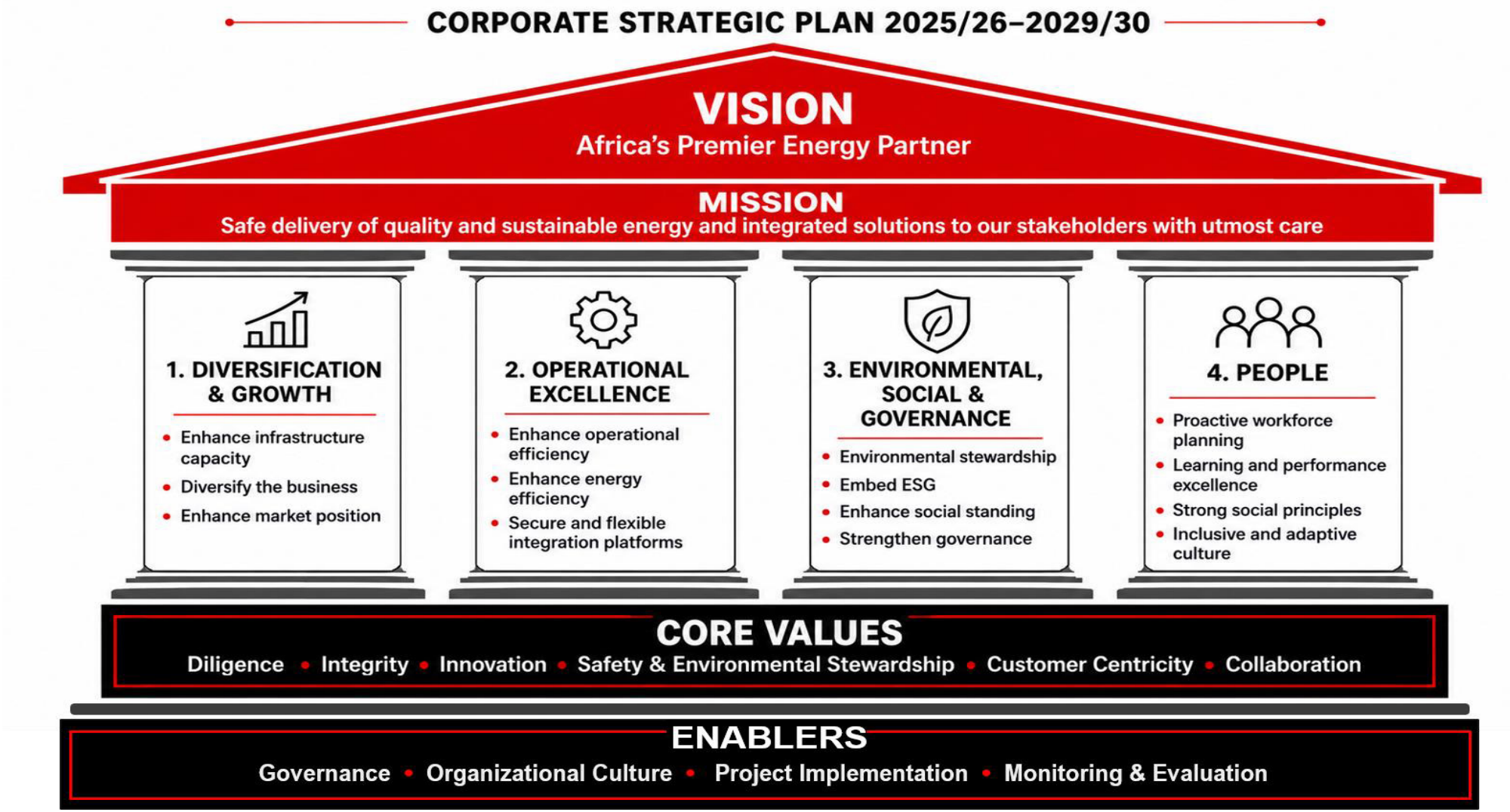
gulf energy
galana energies
ORYX ENERGIES
one PETROLEUM
asharami SYNERGY A Sahara Group Company
Vivo energy Kenya
TotalEnergies
UNOC UGANDA NATIONAL OIL COMPANY
RNEC REGISTO NACIONAL ESTUDOS CLÍNICOS
be Be Energy
RUBiS
OLA ENERGY
HASS PETROLEUM
galana energies
STABEX International Powering your performance

FOC CUSTOMERS INCLUDE:

Safaricom
airtel
WANANCHI TELECOM
SYOKINET
Seacom
Rain Communications Limited
BCS BANDWIDTH & CLOUD SERVICES GROUP
SAVANNA FIBER LIMITED
JTL Jamii Telecom Your Trusted Business Partner
bayobab

Corporate Strategy

KENYA PIPELINE COMPANY PLC



Kenya Petroleum Refineries Limited (KPRL)

KENYA PIPELINE COMPANY PLC

- **Refinery plant:** Operations started in 1963 and shut down in 2013 due to technological related issues.
- **Subsidiary:** Acquired by KPC in October 2023 as a wholly owned subsidiary.
- **Storage capacity:** 484K m^3 with 385K m^3 active (AGO, MSP, Jet A-1 and HFO)
- **White oil truck loading facility:** MSP (2,275 m^3/day) and AGO (2,170m^3/day), HFO (500m^3/day).
- **LPG facilities:** 1,200MT LPG storage and truck loading facility (5,000 MT/Month).
- **Land Size:** 377acres



KPRL is strategically connected with other oil facilities in Mombasa

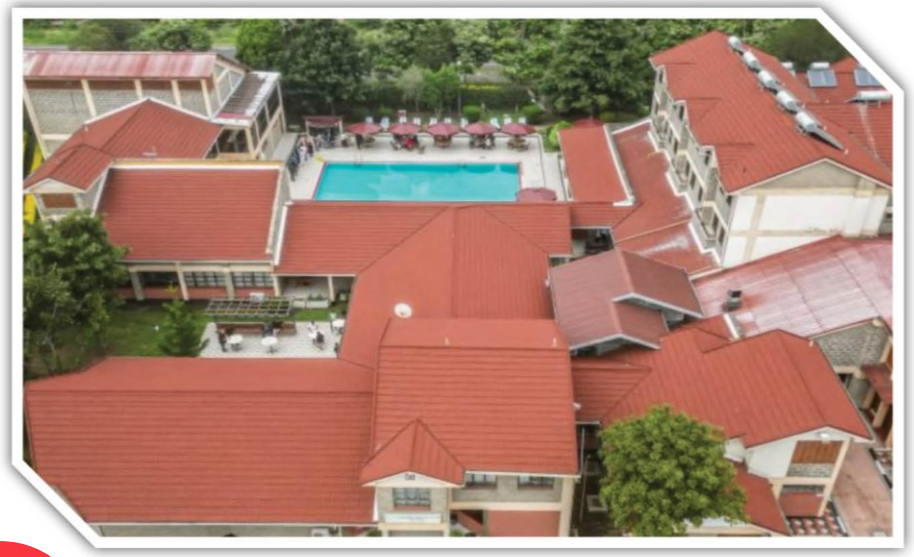
Morendat Institute of Oil & GAS (MIOG)

KENYA PIPELINE COMPANY PLC

Purpose:
Bridge the Oil & Gas skills gap through industry-focused capacity building.

Training:
HSE • Welding • Pipeline Operations • Instrumentation & Control • Firefighting • Corporate & Diploma Courses

Milestones
2014: Founded at the Northern Corridor Summit, Kigali
2024: Gazetted as a National Polytechnic
2025: Launched Morendat School of Hospitality with BOMA





Opportunity:
Expand training across Nairobi, Eldoret & Naivasha and build regional & global partnerships.

Impact:

6,000+ Admissions

138 Graduates

KPC foundation

KENYA PIPELINE COMPANY PLC

- Strategic social investment arm of KPC
- Established in 2016 and transitioned into a Charitable Trust in 2023.
- Delivers measurable community impact & strengthens stakeholder
- Right of way Community engagement and support

Thematic Areas

- ❖ Education
- ❖ Health
- ❖ Environment and Climate action Water and Sanitation
- ❖ Economic Empowerment

IMPACT SUMMARY



Kshs 900M +
10 – year social Investment

398
Projects Implemented

47
Counties Reached

60,000+
Direct Beneficiaries



KPC Foundation ..... cont'd

Education & Inclusion

839

INUKA scholars (students with disabilities)

- 179 public schools supported
- ~70% of investment (Kshs 630M)

Health

21

Health facilities supported

- Theatres, laboratories, X-ray & diagnostic equipment

Youth Empowerment & Livelihoods

85

Livelihood grants for women & youth

- 44 vocational trainees
- 45 Tech Fellowship enrollees

Water & Sanitation

113

Water projects delivered

- Boreholes, dams & rainwater-harvesting systems

Environment & Climate Action

1.27M

Mangroves planted (Jomvu Creek)

- 120km Aberdare fencing
- 2,240 youth in green livelihoods

Right of Way Community Programmes

185

Community fire marshals trained

- Water, education & livelihood support for RoW communities

Corporate Achievements

KENYA PIPELINE COMPANY PLC



DIAR AWARDS
National Diversity and Inclusion Awards & Recognition

Integrated Management System: ISO 9001:2015 - Quality | **ISO 14001:2015** – Environment | **ISO 45001:2018** - Health & Safety | **ISO/IEC 17025:2017** - Laboratory Accreditation

COYA 2025

Company of the Year – COYA 2025



Women's Volleyball

Volleyball achievements from 2024-to date

2024/25
KVF Women's National League
Champions

2025/26
KVF Women's National League
Champions

2025
CAVB Zone V Club Championship
Runners-up
Kampala, Uganda



2025
African Women's Club Championship
Bronze Medalists
Abuja, Nigeria

2026
African Women's Club Championship
Bronze Medalists
Cairo, Egypt

2025
Kenya Cup Women's Competition
Runners-up

2026
Kenya Cup Women's Competition
Champions

2026
Genocide Memorial Volleyball Tournament – **Champions**
Kigali, Rwanda

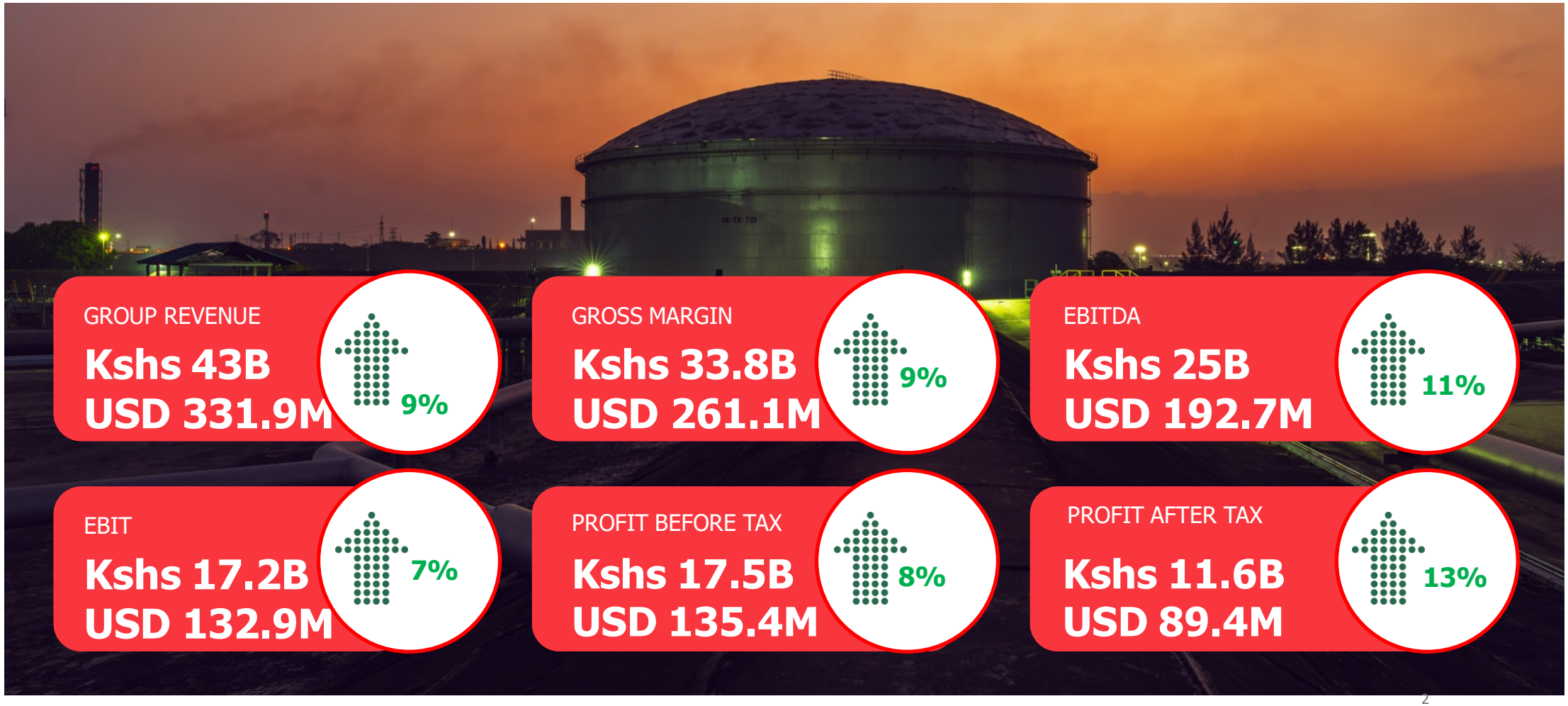
6
Six KPC players selected to represent the Kenya National Women's Volleyball Team, Malkia Strikers, at the 2026 CAVB Women's Championship in Nairobi.



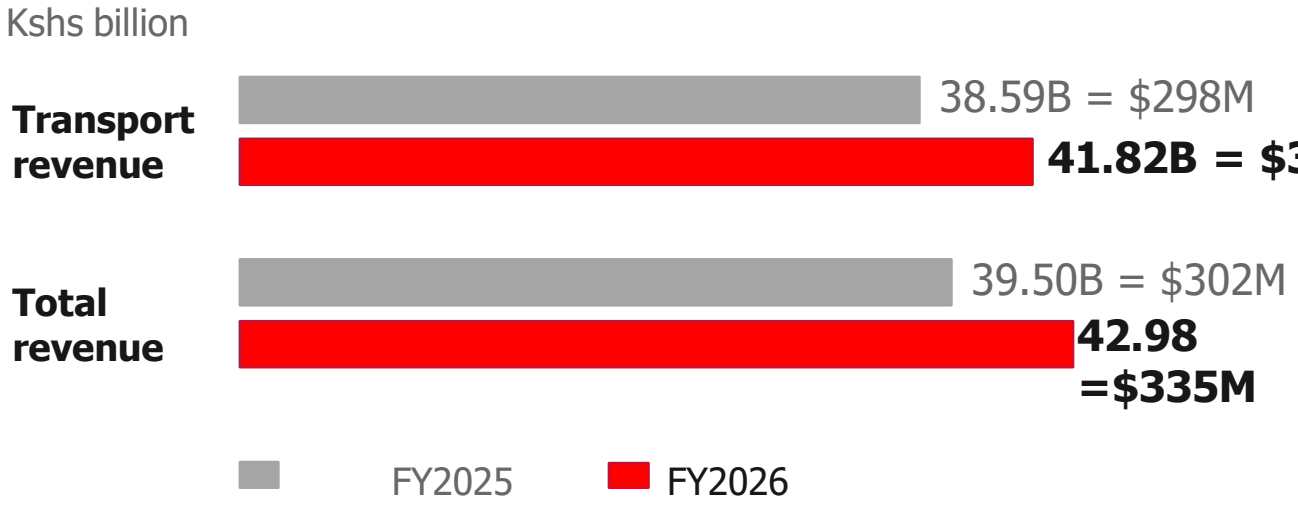
KENYA PIPELINE COMPANY PLC

FINANCIAL PERFORMANCE

FY2026 performance highlights



Sustained revenue growth and business momentum



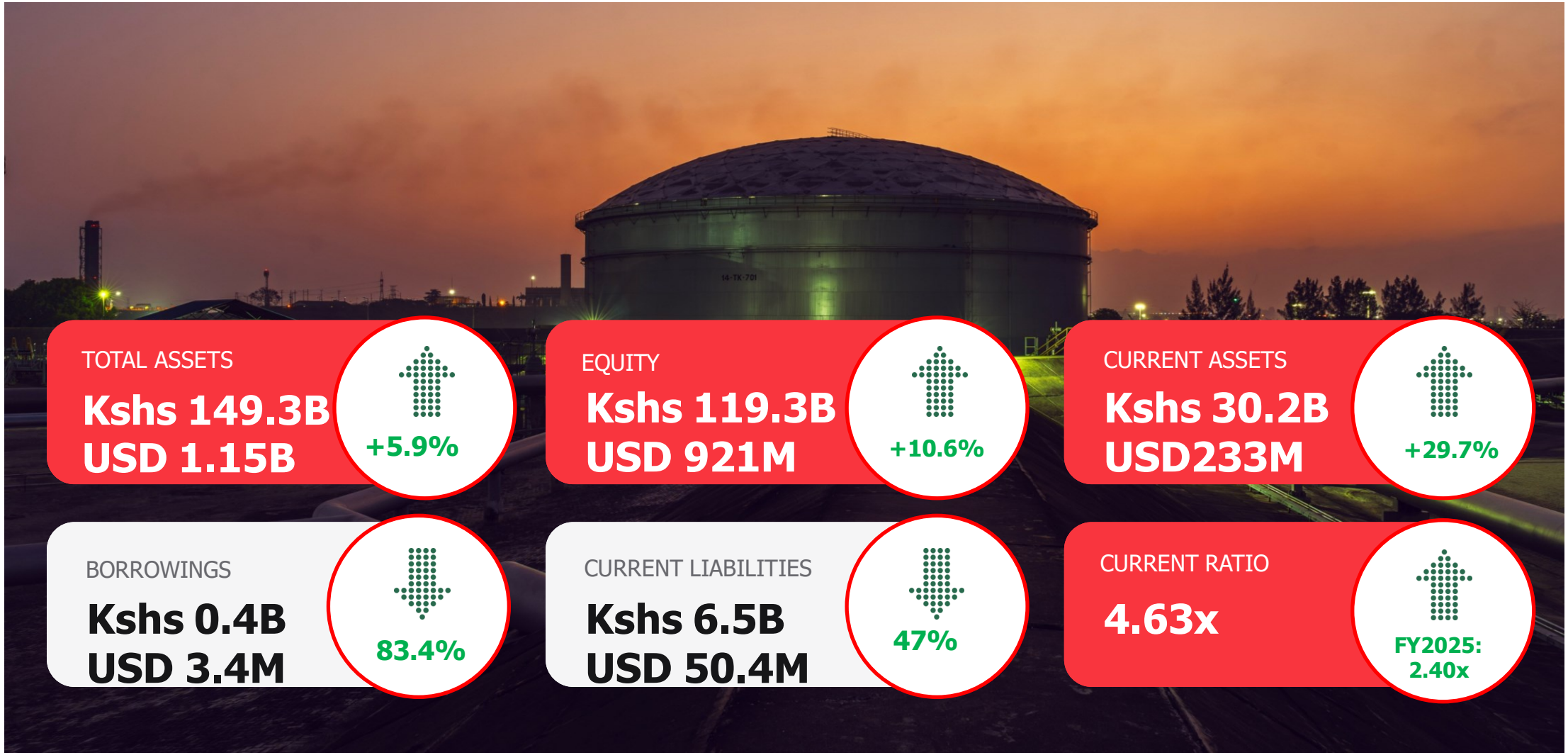
Transport revenue increased 8% to Kshs 41.82 billion (USD 323M)

Total revenue rose 9%, supported by reported 7% growth in local and 8% in transit volumes, with throughput volumes at 10.6 billion

Market	Volume (m3)	Vol %
Kenya	5,163,934	49%
Uganda	2,850,613	27%
Congo	1,006,450	9%
Hydrant	878,943	8%
South Sudan	602,340	6%
Rwanda	57,727	1%
Tanzania	22,861	0.2%
Somalia	14,153	0.1%
Zanzibar	13,411	0.1%
Burundi	959	0.01%
Total	10,611,391	100%

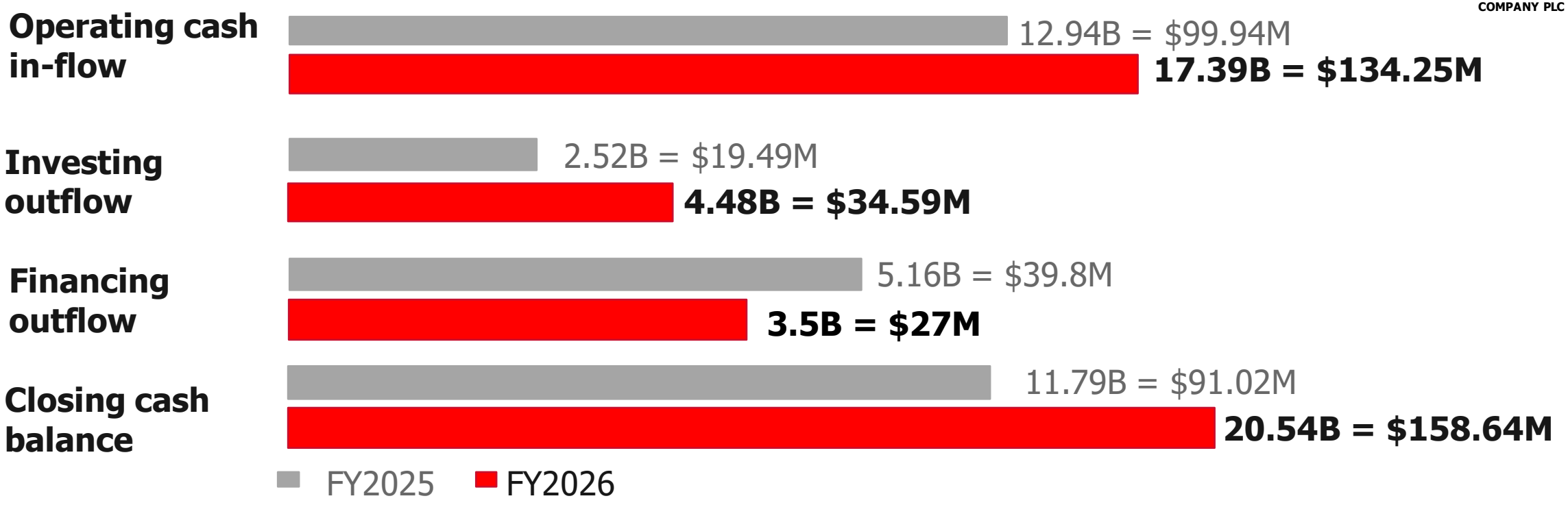
In summary, a solid Balance sheet, a true foundation for growth

KENYA PIPELINE COMPANY PLC



Cash generation and liquidity position accelerating…

KENYA PIPELINE COMPANY PLC



Operating cash generation increased by 34.3%.

Cash balances increased 74.4% despite higher investment outflows.

KENYA PIPELINE
COMPANY PLC

OUTLOOK AND STRATEGIC PRIORITIES

Why Invest?

KENYA PIPELINE COMPANY PLC

Strong Business Fundamentals



Established Strategic Infrastructure: Leveraging well-developed infrastructure and strategic assets.



Strong Financial Performance.



Regional Growth Opportunities: Capitalizing on KPC's strategic location to expand its regional footprint and strengthen its market position.

Operational Efficiencies and Service Excellence



Efficient Service Delivery.



Modern Systems and Processes: Leveraging modern technologies and systems.



Resilient Business Model: Reliable, sustainable and adaptable operating model.



High-Quality Standards.



Responsive Issue Resolution.

Why Invest?

KENYA PIPELINE COMPANY PLC

Unlocking New Business Opportunities



Lit Fiber Business:
Expanding into fiber infrastructure and connectivity services.



Eldoret–Kampala–Kigali (EKK) Pipeline.



Bulk LPG Storage and Bottling Facilities.



Oil & Gas Trading Hub:
Positioning KPC to tap into emerging regional oil and gas trading opportunities.

Strategic Integration Opportunities



Lamu Refinery and Petrochemical Infrastructure: Leveraging integration to enhance synergies.



Natural Gas and LNG Opportunities.

THE OPPORTUNITY

KENYA PIPELINE COMPANY PLC

Three Distinct, Complementary Business Lines

Trading Hub

A jurisdiction that aggregates physical / paper trading, blending, storage-for-hire, free-zone re-export and maritime services.

The most ambitious end-state; builds on the first two.

Bunkering

Supply of marine fuel and increasingly LNG / alt-fuels — to vessels by barge, berth pipeline or road tanker.

Fastest to scale; the most capital-light entry point.

Transshipment

Transfer of cargo vessel-to-vessel without clearing into the domestic market; positions a port as a regional redistribution node.

Typically requires terminal equity or a concession.

COMMERCIAL LOGIC

KPC converts storage, quality assurance and petroleum logistics into marine and corridor margin streams — an adjacency, not a departure from KPC's core.

BUNKERING TRANSSHIPMENT & TRADING HUB

KENYA PIPELINE COMPANY PLC

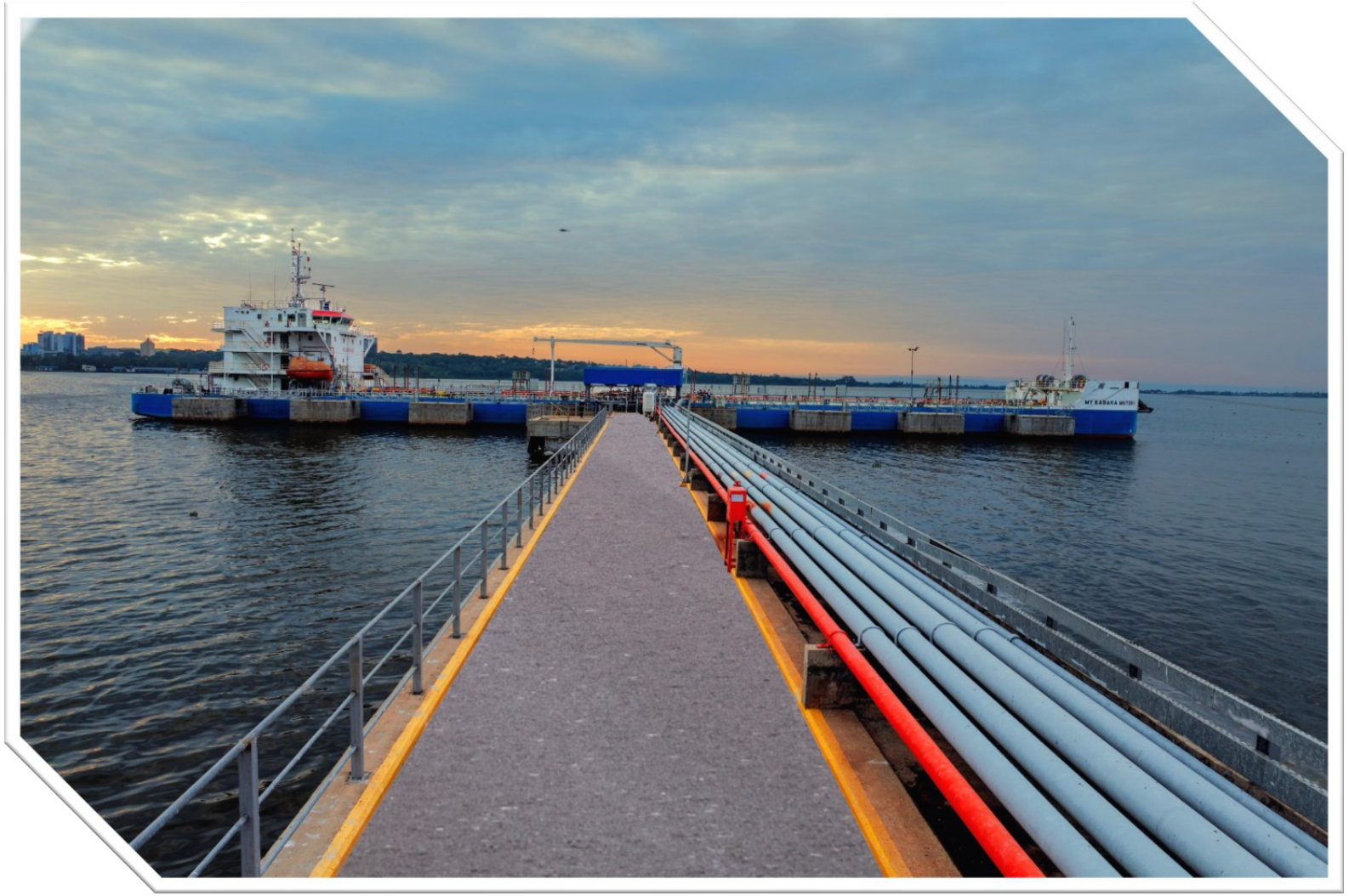
Demand & Traffic Snapshot



Market
Djibouti
Mauritius
Seychelles
Mozambique
Mombasa / Lamu (Anchor)

KISUMU OIL JETTY (KOJ)

KENYA PIPELINE COMPANY PLC



KEY MILESTONE:

- Commissioned on 29th December 2022.
- 346 successful voyages recorded as of 26th October 2026.
- 1,252,489m^3 throughput from inception to October 2026.
- Approximately 36,000 long-haul trucks taken off the road.

KENYA PIPELINE
COMPANY PLC

THANK YOU

Kenya Pipeline Company | @kenyapipeline | Kenya Pipeline Company